

**23<sup>rd</sup> Annual National Advisor Conference – September 16-18, 2024  
Las Vegas, NV – Tuscany Suites & Casino, 255 East Flamingo Road**

Monday September 16, 2024	Tuesday September 17, 2024	Wednesday September 18, 2024
<b>7:45 AM Sharp – 8:00 AM</b> Opening Remarks – <b>Mike Englert BA, B.Ed., EPC</b>	<b>7:45 AM Sharp – 8:00 AM</b> Daily Announcements – <b>Mike Englert BA, B.Ed., EPC</b>	<b>7:45 AM Sharp – 8:00 AM</b> Daily Announcements – <b>Mike Englert BA, B.Ed., EPC</b>
<b>8:00 AM – 9:00 AM</b> TOPIC TBA <b>Jim Ruta BA RHU, FDFS, EPC</b> <i>Sponsored by Advisorcraft Media &amp; SOLIS</i>	<b>8:00 AM – 9:00 AM</b> How to Re-Imagine and Define your Client Experience to Elevate your Life Insurance Sales <b>Rhona Konnelly, CLU, EPC, CPCA</b> <i>Sponsored by Konnelly Consulting</i>	<b>8:00 AM – 9:00 AM</b> TOPIC TBA <b>Peter Wouters RFG., AIAA., ARP., TEP., FLMI., RHU., CFP., CLU., CHFC., ACS., ALHC., CPCA., CHS., AFSI., EPC,</b> <i>Sponsored by Canadian Initiative for Elder Planning Studies</i>
<b>9:00 AM – 10:00 AM</b> TOPIC TBA <b>Dale Barrett</b> <i>Sponsored by Barrett Tax Law</i>	<b>9:00 AM – 10:00 AM</b> TOPIC TBA <b>Ayal Alalouf</b> <i>Sponsored by Canada Protection Plan (a Foresters Financial Company)</i>	<b>9:00 AM – 10:00 AM</b> How To Sell A Lobster - Advanced strategies for financial advisors <b>Bill Bishop</b> <i>Sponsored by Bill Bishop's BIG Idea Company</i>
<b>10:00 AM – 11:00 AM</b> TOPIC TBA <b>Presenters TBA</b> <i>Sponsored by Combined Insurance</i>	<b>10:00 AM – 11:00 AM</b> TOPIC TBA <b>Lysa Fitzgerald CFP &amp; Victor Stranges</b> <i>Sponsored by Manulife Bank</i>	<b>10:00 AM – 11:00 AM</b>
<b>11:00 AM – 12 Noon</b> TOPIC TBA <b>Christian Dy B.Sc., B.Ed., MA, MBA</b> <i>Sponsored by Latitude West Financial</i>	<b>11:00 AM – 12 Noon</b>	<b>11:00 AM – 12 Noon</b>
<b>12:00 Noon – 1:00 PM</b> TOPIC TBA <b>Mark Halpern CFP, TEP, MFA-P</b> <i>Sponsored by WEALTHinsurance.com</i>	<b>12:00 Noon – 1:00 PM</b> TOPIC TBA <b>Lisa Elle FCSI, CFP, CCS, RIS, CHS, CPCA, EPC</b> <i>Sponsored by Ellements Financial Group</i>	<b>12:00 Noon – 1:00 PM</b>
<b>1:00 PM – SCAN out and adjourn</b>	<b>1:00 PM - SCAN out and adjourn</b>	<b>1:00 PM – SCAN out and adjourn</b>

*Agenda and times subject to change.*